

LEAN SUPPLIER COLLABORATION PROGRAM A LeanCor Quick Win Service

Wanting to help your suppliers meet cost and lead time reduction goals while improving profit margins? Looking to cooperate with suppliers on improving product quality and purchasing/ordering processes? Then it's time to *Lean On Us!* Our *Lean Supplier Collaboration Program* will bring your team together to identify thousands in Bill of Materials cost reduction and process improvements. It's time to make suppliers your Lean partners!

This two day program will examine:

- Your sourcing strategy and tactics
- Communication of goals and expectations
- Your buying power leverage
- Total Cost of Ownership calculation
- Process to develop requirements and trigger orders
- Systems and procedures to execute efficiently
- Measurements that are/need to be in place to manage performance effectively



PROGRAM DELIVERABLES:

1. Current State Identification
 - Who and where are our suppliers?
 - What and how much is purchased?
2. Purchasing Process Value Stream Mapping (Current and Ideal)
 - What are the terms of sale?
 - How do we buy it?
 - What does the Logistics look like?
3. Supplier ABC Analysis & Rationalization
4. Supplier Scorecard & Benchmarking Template
5. Total Cost of Ownership Analysis
6. Training and Education Program Plan
7. Supply Stream Forum Plan
 - Collaborative Waste Identification
 - Continuous Improvement

LEAN SUPPLY CHAIN RESULTS:

- Transportation Cost Reduction: up to 15%
- Cost of Poor Quality Reduction: up to 95%
- Gross Profit Improvement: up to 15%
- Free Cash Flow Improvement: up to 30%
- Productivity Improvement: up to 300%
- Lead Time Reduction: up to 80%
- Facility Space Reduction: up to 35%
- Materials Cost Reduction: up to 15%

Results given are based on real world case studies.

HOW GREAT CAN YOUR SAVINGS BE?

Call Us Today To Find Out!



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WHERE DO YOU GO FROM THERE?

Even if you have already kicked off your *Lean Supply Chain*, LeanCor still has several options available to accelerate your cost reduction initiatives and ensure sustainability of your savings opportunities. We look forward to supporting you on your *Lean Supply Chain* journey.

KAIZEN EVENTS	<ul style="list-style-type: none"> • Project Identification • Project Selection • Coaching 	PERFORMANCE MEASURES	<ul style="list-style-type: none"> • Benchmarking • Scorecard Development • Dashboard Creation
NETWORK OPTIMIZATION	<ul style="list-style-type: none"> • Route Designs/ Guides • Freight Audit • Returnable Packaging 	COLLABORATION	<ul style="list-style-type: none"> • Carrier Management • Supplier Management • Customer Service
LOGISTICS FACILITIES	<ul style="list-style-type: none"> • Location Selection • Flow & Layout Design • Value Added Services 	STRATEGY DEPLOYMENT	<ul style="list-style-type: none"> • Implementation Plan • Readiness Checklist • A3 Thinking

LeanCor is the only 3PL dedicated to the application of Lean principles throughout the supply chain. Building on 15+ years of experience, President and Founder Robert Martichenko created LeanCor to drive the next step in the evolution of Lean. Through its partnerships with established, forward thinking entities and 3 categories of service (training and education, consulting, and operations), LeanCor is designed to support companies in their efforts to eliminate organizational waste, drive down cost, and increase competitive advantage.